

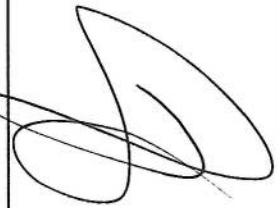
2018/2019 Individual Performance Scorecard
CHIEF FINANCIAL OFFICER, KEVIN JACOBY
1 July 2018 - 30 June 2019

PERFORMANCE DASHBOARD

No.	Objective	Key Performance Indicator	Baseline as at 30 June 2018	Proposed Annual Target	Quarter 1 30 Sep 2018 Target	Quarter 2 31 Dec 2018 Target	Quarter 3 31 Mar 2019 Target	Quarter 4 30 Jun 2019 Target	WEIGHTING	
MUNICIPAL INSTITUTIONAL DEVELOPMENT AND TRANSFORMATION										26%
MUNICIPAL FINANCIAL VIABILITY										20%
SERVICE DELIVERY/GOOD GOVERNANCE										44%
SPECIAL PROJECTS										10%
										100%
MUNICIPAL INSTITUTIONAL DEVELOPMENT AND TRANSFORMATION										26%
TRANSVERSAL MANAGEMENT										12%
1	Organisational culture	Increase in Culture assessment survey value for identified attributes (Score 1 - 5) per directorate	3.2	0.5	N/A	N/A	N/A	0.5	4%	
2	Transversal Management	Percentage of approved policies, by-laws and corporate SOPs assessed and communicated	New	100%	100%	100%	100%	100%	3%	
3		Percentage of assigned Resilience pathfinding questions actioned	New	100%	N/A	N/A	100%	N/A	1%	
4		Increase in the PPM maturity level based on the PPM Operating Model	2.07	1	0.25	0.5	0.75	1	2%	
5		Percentage of repeatable contracts with timelines indicating the process to start contract	New	95%	95%	95%	95%	95%	2%	
MANAGEMENT INDICATORS										14%
6	4.3 Building Integrated Communities	Percentage adherence to equal or more than 2% of complement for persons with disabilities (PWD)	Actual unaudited as at 30 June 2018	2%	2%	2%	2%	2%	1%	
7		Percentage adherence to EE target in all appointments (internal & external) per directorate	Actual unaudited as at 30 June 2018	85%	85%	85%	85%	85%	2%	
8	5.1 Operational Sustainability	Percentage of absenteeism	Actual unaudited as at 30 June 2018	≤5%	≤5%	≤5%	≤5%	≤5%	2%	
9		Percentage vacancy rate	Actual unaudited as at 30 June 2018	≤7%	≤7%	≤7%	≤7%	≤7%	1%	
10		Percentage of Probity functions recommendations implemented	94%	85%	85%	85%	85%	85%	5%	
11		Percentage budget spent on implementation of Workplace Skills Plan per directorate	Actual unaudited as at 30 June 2018	95%	10%	30%	70%	95%	3%	
MUNICIPAL FINANCIAL VIABILITY										20%
12	5.1 Operational Sustainability	Percentage of projects screened in SAP PPM	Actual unaudited as at 30 June 2018	95%	95%	95%	95%	95%	4%	

No.	Objective	Key Performance Indicator	Baseline as at 30 June 2018	Proposed Annual Target	Quarter 1 30 Sep 2018	Quarter 2 31 Dec 2018	Quarter 3 31 Mar 2019	Quarter 4 30 Jun 2019	WEIGHTING	
13	5.1 Operational Sustainability	Percentage spend of capital budget	Actual unaudited as at 30 June 2018	90%	Dir/Dept. projected cash flow/ total budget	Dir/Dept. projected cash flow/ total budget	Dir/Dept. projected cash flow/ total budget	90%	6%	
14		Percentage of operating budget spent	Actual unaudited as at 30 June 2018	95%	Dir/Dept. projected cash flow/ total budget	Dir/Dept. projected cash flow/ total budget	Dir/Dept. projected cash flow/ total budget	95%	5%	
15		Percentage of assets verified	Actual unaudited as at 30 June 2018	100%	N/A	N/A	60%	100%	5%	
SERVICE DELIVERY/GOOD GOVERNANCE									44%	
16	1.1. Positioning Cape Town as a forward looking Globally Competitive City	1.B Percentage of rates clearance certificates issued within 10 working days	Actual unaudited as at 30 June 2018	96%	96%	96%	96%	96%	5%	
17	5.1 Operational Sustainability	5.A Opinion of independent rating agency	High Investment Rating	High Investment Rating	High Investment Rating	High Investment Rating	High Investment Rating	High Investment Rating	6%	
18		5.B Opinion of the Auditor-General	Actual unaudited as at 30 June 2018	Clean Audit	Submission of Annual Financial Statements and Consolidated Financial Statements for 2017/2018	Clean Audit for 2017/2018	Resolve 60% of audit management issues	Clean Audit	5%	
19		5.E Cash/cost coverage ratio (excluding unspent conditional grants) (NKPI)	Actual unaudited as at 30 June 2018	2:1	1.8:1	2.2:1	2.3:1	2:1	7%	
20		5.F Net Debtors to annual income (NKPI)	Actual unaudited as at 30 June 2018	21.50%	17.12%	16.98%	22.15%	21.50%	7%	
21	5.1 Operational Sustainability	5.G Debt (total borrowings) to total operating revenue (NKPI)	Actual unaudited as at 30 June 2018	27%	25.75%	25.75%	27%	27%	7%	
22		Revenue collected as a percentage of billed amount: - Rates (ED Finance)	Actual unaudited as at 30 June 2018	96%	96%	96%	96%	96%	7%	
SPECIAL PROJECTS										10%
23	5.1 Operational Sustainability	Progress against major milestones of budget cycle plan to ensure the submission of the 2019/2020 Budget to Council for adoption	2018/2019 Budget adopted by Council on 30 May 2018	Submission of 2019/2020 Budget to Council for adoption by 31/05/2019	Initial budget engagement to relevant for a (e.g. BSC)	Modelled determination of major budget assumptions eg. Tariff increases, growth parameters	Tabled budget at Council by 31/03/2019	Submission of 2019/2020 Budget to Council for adoption by 31/05/2019	2%	
24		Number of reports submitted indicating regular monitoring, assessment and reporting of relevant in-year financial results	Actual unaudited as at 30 June 2018	12 reports	3 reports	3 reports	3 reports	3 reports	2%	
25		Average turnaround time (weeks) of regular tender processes in accordance with demand plan	Revised indicator	16 weeks	16 weeks	16 weeks	16 weeks	16 weeks	1%	
26		Average turnaround time (weeks) of complex tender processes in accordance with procurement plan	Revised indicator	20 weeks	20 weeks	20 weeks	20 weeks	20 weeks	1%	
27		Percentage of Capex and Opex items (finance) matched to demand plan items	New	75%	75%	75%	75%	75%	1%	
28		Percentage reduction in the number of SCM deviations	New	20%	N/A	N/A	N/A	20%	2%	

No.	Objective	Key Performance Indicator	Baseline as at 30 June 2018	Proposed Annual Target	Quarter 1	Quarter 2	Quarter 3	Quarter 4	WEIGHTING
				2018/19	30 Sep 2018	31 Dec 2018	31 Mar 2019	30 Jun 2019	
29	5.1 Operational Sustainability	Legal Compliance wrt the implementation of a General Valuation.	New	Submission of certified GV2018 Roll to City Manager and 100% of GV2018 objections captured on workflow. Public notice of GV2018 Roll.	GV2018 CAMA models applied.	Value review of all relevant properties completed.	Submission of certified GV2018 Roll to City Manager. Public notice of GV2018 Roll.	100% of GV2018 objections captured in workflow.	1%



Executive Director
 KEVIN JACOBY

24 July 2018

Date



City Manager
 LUNGELO MBANDAZAYO

2018 -07- 2 5

Date

2018/2019 Individual Performance Scorecard
CHIEF FINANCIAL OFFICER, KEVIN JACOBY
1 July 2018 - 30 June 2019

PERFORMANCE DASHBOARD

No.	Objective	Key Performance Indicator	Definition	WEIGHTING	CONTACT DEPARTMENT
MUNICIPAL INSTITUTIONAL DEVELOPMENT AND TRANSFORMATION					
				26%	
				20%	
				44%	
				10%	
SPECIAL PROJECTS					
MUNICIPAL INSTITUTIONAL DEVELOPMENT AND TRANSFORMATION					
TRANSVERSAL MANAGEMENT					
				12%	
	Organisational culture	Increase in Culture assessment survey value for identified attributes (Score 1 - 5) per directorate	A statistically valid and reliable composite score which measures employee perceptions of shared values, employee engagement and leading change through the annual cultural assessment survey as measured per directorate. A positive outcome of the cultural assessment survey would be a score of ≥ 2.5 . The measure is given against the Likert scale ranging from: 1 strongly disagree and 5 strongly agree. The objective is an annual increase of 0.5 on the respective baselines for Directorates, e.g.- Target: Baseline + Increase $\rightarrow 3.2+0.5 = 3.7$.	4%	Department: Organisational Effectiveness and Innovation Source document: Survey results Contact person: Monica Pregnolato 021 400 9221
2	Transversal Management	Percentage of approved policies, by-laws and corporate SOPs assessed and communicated	Number of SOPs assessed and communicated to management as a percentage of all approved policies, by-laws and corporate SOPs for implementation for the financial year.	3%	Department: Strategic Policy Unit Source document: List of policies, by-laws and SOPs Contact person: Daniel Sullivan 021 400 5097 Hugh Cole (Director: OPI) sends a list of approved policies and by-laws to the CM quarterly
3		Percentage of assigned Resilience pathfinding questions actioned	This indicator measures: the number of assigned pathfinding questions actioned per ED according to the action plans and terms of reference set out by the Resilience Department and signed off by EMT, divided by the total number of assigned pathfinding questions assigned to the ED. <i>The questions will feed into the Resilience Strategy which will be approved by Council on 31 March 2019.</i> Note: Where a pathfinding question is assigned to more than one directorate, then both EDs shall be scored for the delivery thereof.	1%	Department: Resilience Source document: Quarterly results and report to EMT Contact person: Cayley Green 021 400 1257

No.	Objective	Key Performance Indicator	Definition	WEIGHTING	CONTACT DEPARTMENT
4	Transversal Management	Increase in the PPM maturity level based on the PPM Operating Model	This is based on the roll-out of the PPM Operating Model. The maturity level is measured on a scale of 1 - 5. The Maturity Levels: * Level 1 – Initial Process: No standard process or tracking system – informal processes * Level 2 – Repeatable Process: Minimum standards for processes and procedures * Level 3 – Defined Processes: Defined processes which allow for flexibility * Level 4 – Managed Processes: Obtain and retain specific measurements and quality management requirements * Level 5 – Optimised Processes: Continuous process improvement and proactive technology and problem management for future improvements The EDs for Finance and Strategic Governance will be measured on a City-wide maturity level. This indicator is cumulative. <i>The maturity assessment is currently being carried out by the PPM department level to determine the baseline. The PPM department will do an assessment again in order to determine the individual directorates' growth/increase. The maturity levels have been updated in the recent scorecard.</i>	2%	Organisational Performance Management: CPPM Department: PPM assessment Source document: Ben Peters 021 400 9206 Contact person: Ben Peters 021 400 9206
5		Percentage of repeatable contracts with timelines indicating the process to start contract	Monthly Tender Tracking System (TTS) report indicating the percentage of repeatable contracts with agreed timelines as agreed with SCM and marked as such in TTS, measured at the end of the quarter (not cumulative). Five percent (5%) error rate to account for the contracts created in the last week of the quarter. Monthly TTS report will be made available by the Contract Management Unit from the Contract Monitoring System to EMT. Repeatable contracts refers to contracts where the goods and services are recurring as opposed to once off.	2%	Department: Organisational Performance Management: Contract Management Source document: Monthly TTS report to EMT Contact person: Maureen Whare 021 400 9206
MANAGEMENT INDICATORS					
6	4.3 Building Integrated Communities	Percentage adherence to equal or more than 2% of complement for persons with disabilities (PWD)	This indicator measures : The disability plan target: This measures the percentage of disabled staff employed at a point in time against the target of 2%. This category forms part of the 'Percentage adherence to EE target', but is indicated separately for focused EE purpose. This indicator measures the percentage of people with disabilities employed at a point in time against the staff complement e.g. staff complement of 100 target is 2% which equals to 2.	1%	Organisational Effectiveness and Innovation Department: EE Stats Report Source document: Sabelo Hlanganisa 021 444 1338 Contact person: Sabelo Hlanganisa 021 444 1338

No.	Objective	Key Performance Indicator	Definition	WEIGHTING	CONTACT DEPARTMENT
7	4.3 Building Integrated Communities	Percentage adherence to EE target in all appointments (internal & external)	Formula: Number of EE appointments (external and internal appointments) / Total number of posts filled (external and internal appointments) This indicator measures: 1. External appointments - The number of external appointments across all appointments made by the directorates over the preceding 12 month period. The following job categories are excluded from this measurement: Councilors, students, apprentices, contractors and non-employees. This will be calculated as a percentage based on the organisational EE plan and the directorate EE target. 2. Internal appointments - The number of internal appointments, promotions and advancements over the preceding 12 month period. This will be calculated as a percentage based on the general EE target.	2%	Department: Organisational Effectiveness and Innovation Source document: EE Stats Report Contact person: Sabelo Hlanganisa 021 444 1338
8	5.1 Operational Sustainability	Percentage of absenteeism	The indicator measures the actual number of days absent due to sick, unpaid/unauthorised leave in the department or directorate expressed as a percentage over the number of working days in relation to the number of staff employed. Sick, unpaid/unauthorised leave will include 4 categories namely normal sick leave, unpaid unauthorised leave, leave in lieu of sick leave and unpaid in lieu of sick leave.	2%	Department: Human Resources Source documents: Quarterly absenteeism report Contact person: Charl Prinsloo 021 400 9150
9		Percentage vacancy rate	This is measured as the number of vacant positions expressed as a percentage of the total approved positions on the structure for filling. (vacant positions not available for filling are excluded from the total number of positions). To provide a realistic and measurable vacancy rate the percentage turnover within the Department and Directorate needs to be factored in. This indicator will therefore be measured as a target vacancy rate of 7%, (or less), plus the percentage turnover (Turnover: number of terminations over a rolling 12 month period divided by the average number of staff over the same period). This indicator will further be measured at a specific point in time.	1%	Department: Human Resources Source documents: Quarterly vacancy report Contact person: Yolanda Scholtz 021 400 9249

No.	Objective	Key Performance Indicator	Definition	WEIGHTING	CONTACT DEPARTMENT
10	5.1 Operational Sustainability	Percentage of Probity functions recommendations implemented	Internal audit: Number of Internal Audit (IA) recommendations as per previous audit reports; and/ or number of original tests as per previous continuous audit reports. Minus the number of unresolved recommendations (i.e. recurring) and/ or "tailed" tests (i.e. recurring), expressed as a percentage of the number of internal audit recommendations as per previous audit reports and/ or number of original tests as per previous continuous audit reports. Forensics: Number of recommendations on the directorate's forensics recommendation register marked as "implemented" by Forensics, as a percentage of the total number of forensic recommendations. This relates to forensic reports issued to the ED that are older than 90 days. Note: The total number of forensic recommendations counted: - Includes recommendations relating to forensic reports issued before 1 July 2017 and not implemented before the commencement of the 2018/2019 financial year; and - excludes recommendations where it was recommended that the investigations be closed. Risk: Number of action plans assigned to the ED, due within the quarter ending and marked as "100%" complete based on action owner feedback; expressed as a percentage of the total number of action plans assigned to the ED and due within the quarter ending, excluding the number of duplicated action plans assigned to the ED and due within the quarter ending. Ethics: Number of recommendations on the directorate ethics recommendation register marked as "implemented" by Ethics, as a percentage of the total number of ethics recommendations. This relates to ethics reports that are older than 90 days and excludes recommendations where it was recommended that the investigations be "closed". Note: "Closed" means there was no recommended action required by line management. Ombudsman: Number of accepted recommendations, marked as implemented by the Ombudsman as a percentage of the total number of accepted recommendations. This relates to recommendations with acceptance dates that are older than 90 days as per reports issued to the ED.	5%	Department: Probity Source documents: refer to definition Contact person: Denise Flock 021 400 9279
11		Percentage budget spent on implementation of Workplace Skills Plan per directorate	A Workplace Skills Plan is a document that outlines the planned education, training and development interventions for the organisation. Its purpose is to formally plan and allocate budget for appropriate training interventions which will address the needs arising out of Local Government's Skills Sector Plan, the City's strategic requirements as contained in the IDP and the individual departmental staffing strategies and individual employees' PDPs. The WSP shall also take into account the Employment Equity Plan, ensuring incorporation of relevant developmental equity interventions into the plan. Formula: Measured against training budget. The measure will be per directorate.	3%	Department: Human Resources Source documents: WSP report per quarter Contact person: Nonzuzo Ntubane 021 400 4056
MUNICIPAL FINANCIAL VIABILITY					
12	5.1 Operational Sustainability	Percentage of projects screened in SAP PPM	Projects Screened in SAP PPM for the budget (95%) – per budget cycle for the current fiscal year and next fiscal year, measured at adjustment budget stage and at draft budget stages. Measurement: Metrics extracted from SAP PPM from budget submissions. Screening includes: - Screening Questionnaire - Implementation Complexity Questionnaire - Strategic Themes Questionnaire - GIS Location Mapping	4%	Department: Organisational Performance Management: CPPM Source document: PPM report Contact person: Ben Peters
13		Percentage spend of capital budget	Percentage reflecting year to date spend / Total budget less any contingent liabilities relating to the capital budget. The total budget is the council approved adjusted budget at the time of the measurement. Contingent liabilities are only identified at the year end.	6%	Directorate Finance Manager
14		Percentage of operating budget spent	Formula: Total actual to date as a percentage of the total budget including secondary expenditure.	5%	Directorate Finance Manager

No.	Objective	Key Performance Indicator	Definition	WEIGHTING	CONTACT DEPARTMENT
15	5.1 Operational Sustainability	Percentage of assets verified	The indicator reflects the percentage of assets verified annually for audit assurance. Quarter one will be the review of the Asset Policy. In Quarter two, the timetable in terms of commencing and finishing times for the process is to be communicated, and will be completed. Both Quarters will only be performed by Corporate Finance. The asset register is an internal data source being the Quix system scanning all assets and uploading them against the SAP data files. Data is downloaded at specific times and is the bases for the assessment of progress. Q1+N/A for ALL other department, except Corporate Finance (responsible) Q1 = 25% Corporate Finance Q2= N/A for ALL other department, except Corporate Finance Q2= 50% Corporate Finance Q3= 75% represent that 60% of the assets have been verified by the directorate/ department Q4= 100% represents All assets have been verified.	5%	Directorate Finance Manager
SERVICE DELIVERY/GOOD GOVERNANCE					
16	1.1 Positioning Cape Town as a forward looking Globally Competitive City	1.B Percentage of rates clearance certificates issued within 10 working days	This indicator measures the percentage of rates clearance certificates issued within 10 working days, only once the correct payments and required documentation have been received and verified as correct.	5%	Director: Revenue
17	5.1 Operational Sustainability	5.A Opinion of independent rating agency	A report which reflects credit worthiness of an institution to repay long-term and short-term liabilities. Credit rating is an analysis of the City's key financial data performed by an independent agency to assess its ability to meet short- and long-term financial obligations. Indicator standard/Norm/Benchmark The highest rating possible for local government which is also subject to the Country's sovereign rating.	6%	Director: Treasury
18		5.B Opinion of the Auditor-General	This indicator measures good governance and accounting practices and will be evaluated and considered by the Auditor General in determining his opinion. An unqualified audit opinion refers to the position where the auditor, having completed his audit, has no reservation as to the fairness of presentation of financial statements and their conformity with General Recognised Accounting Practices. This is referred to as "clean opinion". Alternatively, in relation to a qualified audit opinion, the auditor would issue this opinion in whole, or in part over the financial statement if these are not prepared in accordance with General Recognised Accounting Practice or could not audit one or more areas of the financial statements. Future audit opinions will cover the audit of predetermined objectives.	5%	Director: Treasury
19		5.E Cash/cost coverage ratio (excluding unspent conditional grants) - (City) - NKPI	The Ratio indicates the ability to meet at least its monthly fixed operating commitments from cash and short-term investment without collecting any additional revenue, during that month. Proxy measure for NKPI.	7%	Director: Treasury
20		5.F Net Debtors to annual revenue (City) - NKPI	Net current debtors are a measurement of the net amounts due to the City for which the anticipation of the recovery is realistic. Proxy measure for NKPI.	7%	Director: Treasury
21		5.G Debt (total borrowings) to total operating revenue (City) - NKPI	The purpose of the ratio is to provide assurance that sufficient revenue will be generated to repay liabilities. Proxy measure for NKPI.	7%	Director: Treasury
22		Revenue collected as a percentage of billed amount	To measure the receipts as a percentage of billing covering the immediate 12 months period.	7%	Director: Revenue

No.	Objective	Key Performance Indicator	Definition	WEIGHTING	CONTACT DEPARTMENT
SPECIAL PROJECTS					
23	5.1 Operational Sustainability	Progress against major milestones of budget cycle plan to ensure the submission of the 2019/2020 Budget to Council for adoption	Submission of affordable, sustainable and balanced Operating and Capital Budget (MTREF) aligned to the IDP to Council for consideration. Managing the drafting and coordination of Operating and Capital Budget for the City, ensuring alignment to the IDP.	2%	Director: Budgets
24		Number of reports submitted indicating regular monitoring, assessment and reporting of relevant in-year financial results	Regular monitoring, assessment and reporting of all relevant financial data sets, advice on corrective action and proposals in respect of variances between budget and progressive actuals. Compliance to relevant legislative frameworks w.r.t. other tiers of government. Under-spending or -recovery of budgetary provisions impacts negatively on municipalities' ability to deliver on its projects and services. Continuous and pro-active steps in monitoring progressive results could address this aspect timeously. In this regard internal procedures managed by the Budget Department (eg. FMR and PCER) is key to highlight variances and propose and implement remedial action towards optimum budget implementation and realisation. Ultimate format and mechanism must be in accordance with municipal budget-related legislation and directives.	2%	Director: Budgets
25		Average turnaround time (weeks) of regular tender processes in accordance with demand plan	To increase the through-put of tenders from advertising to award of tenders (with fewer than 500 line items) above R200 000.	1%	Director: Supply Chain Management
26		Average turnaround time (weeks) of complex tender processes in accordance with procurement plan	To increase the through-put of tenders from advertising to award of tenders (with more than 500 line items) above R200 000.	1%	Director: Supply Chain Management
27		Percentage of Capex and Opex items (finance) matched to demand plan items	Percentage of operating and capital line items created on this demand plan for MTREF plan.	1%	The project plan on the operating and capital budget matched to and reflected on the Demand Plan (TTS) by 30 September (90 days) of the start of the MTREF period.
28		Percentage reduction in the number of SCM deviations	The number of deviations (excluding sole single provider deviations and deviations relating to disaster such as fire, floods) reduced year on year (based on previous year's achievement). Number of SCM deviations reduced by the target percentage % year on year for the department/ directorate.	2%	Number of SCM deviations reduced by the target percentage % year on year for the department/ directorate.
29		Legal Compliance wrt the implementation of a General Valuation.	Quarter 1: GY2018 CAMA models applied to all neighbourhoods by end September 2018. Quarter 2: Value review of all properties identified by the Municipal Valuer as requiring review to have been completed. Quarter 3: Submission of certified GY2018 Roll to City Manager. Public notice of GY2018 Roll. Quarter 4: 100% of GY2018 objections captured in workflow.	1%	Director: Valuations

Executive Director

KEVIN JACOBY

City Manager

LUNGELO MBANDAZAYO

24 July 2018
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2018 -07- 2 5

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2018/2019 Individual Performance Scorecard
CHIEF FINANCIAL OFFICER, KEVIN JACOBY
1 July 2018 - 30 June 2019

CORE MANAGEMENT COMPETENCIES
 ANNEXURE C

Core Competency Requirements									
Core Managerial Competencies	Competency Definitions	Weighting	Quarter 1 30 Sep 2018	Quarter 2 31 Dec 2018	Quarter 3 31 Mar 2019	Quarter 4 30 Jun 2019	Rating ED	Rating Panel	
Moral Competence	Able to identify moral triggers, apply reasoning that promotes honesty and integrity and consistently display behaviour that reflects moral competence.	20%							
Planning and Organising	Able to plan, prioritise and organise information and resources effectively to ensure the quality of service delivery and built efficient contingency plans to manage risk.	20%							
Analysis and Innovation	Able to critically analyse information, challenges and trends to establish and implement fact-based solutions that are innovative to improve institutional processes in order to achieve key strategic objectives.	10%							
Knowledge and Information Management	Able to promote the generation and sharing of knowledge and information through various processes and media, in order to enhance the collective knowledge base of local government.	20%							
Communication	Able to share information, knowledge and ideas in a clear, focused and concise manner appropriate for the audience in order to effectively convey, persuade and influence stakeholders to achieve the desired outcome.	10%							
Results and Quality Focus	Able to maintain high quality standards, focus on achieving results and objectives while consistently striving to exceed expectations and encourage others to meet quality standards. Further, to actively monitor and measure results and quality against identified outcomes.	20%							

Chief Financial Officer
 KEVIN JACOBY


City Manager
 LUNGELO MBANDAZAYO

24 July 2018
Date

2018-07-25
Date